

# BookSite

**Deliver the unexpected** 

Increase sales, customer loyalty and staff productivity with integrated marketing tools from BookSite





Reach him . . .

## **Integrated Marketing Means More Sales**

Increase traffic with e-newsletters
Reinforce your brand with frequent contact
Be your customers' first stop with convenient online ordering
Back up your web marketing with personal in-store support
Expand promotion of events and activities
Build community loyalty with web-based local and campus author features

#### **Integrated Marketing Means Less Work**

Integrate online orders with store POS
Automatically refresh web pages
Spread the work among staff with easy-to-use
administrative tools
Reduce promotion preparation, production, and
distribution costs
Integrate drop shipping and credit card processing
Create a self-service special order capability for
your customers
Seamlessly integrate the best of BookSite with the
best from your other vendors

## What They're Saying about BookSite

"The ability to find items, edit them, and view the finished presentation all from the same spot on the page is just wonderful! I am able to accomplish in an hour what used to take days. My folks no longer need me to support their product entry and editing, as I did in the past."

-- Bob FitzRandolph, Brewer Bookstore, St. Lawrence University, Canton, NY

"We started working with BookSite 10 years ago, and it is one of the best business decisions we ever made. They are friendly, knowledgeable, and eager to solve any problems that might arise."

-- Bill Petrocelli, Book Passage, San Francisco, CA

## **BookSite Features**

#### **Superior Content**

Complete book database
Book covers, reviews, annotations
Book discussion guides, author profiles
Editorial clips, movie trailers, audio clips
Bestseller and award book lists
Pre-built and custom newsletters

## **Simplified Administration**

Easy-to-edit web pages
Seamless integration of BookSite pages
Integrated drop shipping
Complete e-commerce package
Convert PDF to Web Newsletter
Merchandise item editing tools
Conversion module
Full suite of integrated file
transfer protocols
Co-op friendly book
promotional features

## **Marketing Tools**

Quality presentation of merchandise
Featured presentation of local titles
Online ordering with store pick up
Secure online customer checkout
Custom e-newsletters
Event calendar
Store-branded product display pages
Student textbook online ordering
Faculty textbook adoptions
Community marketing tools

## **Expert Support**

On-demand technical support Online documentation

## Reach her . . .



# Reach them . . .



## Integrated Marketing Tools From BookSite



Velcome

For the store . . .



And the site . . .



And your e-mails.

Town Center Booksellers - Basalt, CO

Create an Integrated Marketing approach for your store with BookSite web-based tools. Use built-in e-newsletters backed up by your web site to generate store traffic and the store to introduce new web-based services. BookSite content will help you create informative e-newsletters and relevant web sites to carry forward a powerful, quality image to your target audience more cost efficiently than any other advertising approach.



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